

Pivotal Vision, LLC signs AE Sales Midwest to represent Pivotal Vision and its Autonomous Surveillance Solutions for N. Illinois and SE. Wisconsin

Minneapolis, MINNESOTA (November 5, 2013) — Pivotal Vision, the developer of the iAlert and iAlert High Security Autonomous Surveillance Solutions, today announced its partnership with AE Sales Midwest to represent their surveillance solutions for the Northern Illinois and Southeastern Wisconsin. AE Sales will focus on providing Pivotal Vision's autonomous surveillance solutions to critical infrastructure, commercial and government markets.

"AE Sales is a quality sales partner" said Colin Larsen, EVP of Pivotal Vision. "We're excited to have them representing Pivotal Vision to their clients in the Chicago and Milwaukee markets. Having well-established firms like AE Sales Midwest join our sales representative network gives our product strong backing and affirms its value to the markets they serve. Pivotal Vision's sales representative network covers all of North America.

About Pivotal Vision

Pivotal Vision® is the leading provider of autonomous surveillance solutions for critical infrastructure industries worldwide. Pivotal Vision develops and markets its iAlert Autonomous Surveillance Analytics System and the iAlert High Security Autonomous Surveillance Analytics System, the most technically advanced video analytics and video management system available.

For more information about Pivotal Vision, visit www.pivotal-vision.com

About AE Sales Midwest

AE Sales Midwest is an independent manufacturer's representative and security system design consultant firm specializing in security and video products covering Northern Illinois and Southeastern Wisconsin.

For more information about AE Sales Midwest, visit <http://www.aesalesmidwest.com/>